# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

### FORM 8-K

#### Current Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): January 24, 2003

### **Cowlitz Bancorporation**

(Exact Name of Registrant as specified in its charter)

Oregon (State or other jurisdiction of incorporation) <u>0-23881</u> (Commission File Number) 91 - 529841 (IRS Employer Identification No.)

927 Commerce Ave., Longview, Washington Address of Principal Executive Office 98632 Zip Code

Registrant's telephone number including area code 360-423-9088

(Former name or former address, if changed since last report) Not applicable

#### Item 7. Financial Statements and Exhibits

(a) Financial statements of business acquired.

Not applicable.

(b) Pro Forma Financial Information

Not applicable.

(c) Exhibits.

The following exhibits are being filed herewith and this list shall constitute the exhibit index:

#### **Exhibit**

(99) Press Release

#### Item 9. Regulation FD Disclosure

On January 24, 2003, Cowlitz Bancorporation issued a press release announcing its operating earnings for the fourth quarter and year ended 2002. All information in the press release, appearing in Exhibit 99, is not filed but is furnished pursuant to Regulation FD.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

COWLITZ BANCORPORATION (Registrant)

Date: January 24, 2003 By: /s/ Don P. Kiser

Don P. Kiser

Vice-President, Chief Financial Officer, and Secretary

Acting Officer-In-Charge

#### January 24, 2002 10:42 a.m. Pacific Time

#### **Company Press Release**

SOURCE: Cowlitz Bancorporation
CONTACTS: Benjamin Namatinia, Chairman

Don P. Kiser, Chief Financial Officer, Acting Officer-In-Charge

(360) 423-9800

## **Cowlitz Bancorporation Announces Earnings**

LONGVIEW, Wash., January 24, 2002 /PRNewswire/ --

# FlashResults Cowlitz Bancorporation (NASDAQ: <u>CWLZ</u>) (Numbers in Thousands, Except Per Share Data)

	Quarter Ended 12/31/02	Year-to-Date 12/31/02	Quarter Ended 12/31/01	Year-to-Date 12/31/01		
Net Interest Income	\$ 3,688	\$ 13,558	\$ 3,616	\$	13,845	
Net Income	\$ 394	\$ 1,496	\$ (1,371)	\$	(1,450)	
Average Diluted Shares	3,942	3,851	3,741		3,731	
Diluted EPS	\$ 0.10	\$ 0.39	\$ (0.37)	\$	(0.39)	

Cowlitz Bancorporation (NASDAQ: <u>CWLZ - news</u>) today reported net income of \$394,000 or \$0.10 per diluted share for the fourth quarter of 2002. Net income for the year ended December 31, 2002 was \$1.5 million or \$0.39 per diluted share compared to a net loss for 2001 of \$1.5 million or \$0.39 per diluted share. Net income for 2002 was reduced by a goodwill impairment charge of \$791,000 after tax, and provision for loan losses during the year totaling \$2.8 million or approximately \$1.8 million after tax. Net income for the year ended December 31, 2002 excluding these charges would have been approximately \$4.1 million or \$1.06 per share.

"Despite the continuation of suppressed local and national economies, the Bank continues to show an ability to post earnings" said Benjamin Namatinia, Chairman of Cowlitz Bancorporation. "Although we have experienced some recent managerial changes, the Company retains a strong core of management and employees who are prepared to meet any challenges and take advantage of any opportunities presented in the coming year." The search for a new President and CEO continues.

Total non-performing assets were \$7.4 million at December 31, 2002, virtually unchanged from \$7.3 million at September 30, 2002, and \$7.5 million at December 31, 2001. Cowlitz' non-performing assets as a percent of total assets increased to 2.14% at December 31, 2002 from 2.03% at September 30, 2002, and 2.02% at December 31, 2001.

For the three months ended December 31, 2002, Cowlitz added \$1.8 million to its provision for loan losses. The loan loss reserve stands at \$6.2 million as of the end of 2002, or 3.16% of loans and 101.08% of non-performing loans. During management's continuous assessment of the loan portfolio, it was determined that several loans lacked sufficient collateral to support the outstanding loan balances. Management took the conservative approach and charged-off a portion of these loans. The allowance was bolstered during the quarter to absorb these charge-offs and to adequately reserve against potential losses on several downgraded loans.

Total assets at December 31, 2002 were \$345.2 million compared to \$361.6 million at September 30, 2002, a decrease of \$16.4 million or 4.5%. At December 31, 2001, total assets were \$370.7 million, \$25.5 million or 7.4% higher than the current level. The majority of the decline in total assets from December 31, 2001 to December 31, 2002 is due to a decrease in net loans of \$40.9 million. This decrease in loans was offset by an increase in loans held-for-sale of \$26.3 million from year to year.

Cowlitz Bancorporation is the holding company of Cowlitz Bank. Cowlitz Bank's divisions include Bay Bank, Bellevue, Washington; Northern Bank of Commerce, Portland, Oregon; and Bay Mortgage, with four offices in Western Washington. Cowlitz specializes in commercial banking services for Northwest businesses, professionals and retail customers, with a total of seven full-service banking offices. Financial services in addition to banking include trust services, escrow services, and mortgage banking.

#### Forward-Looking Statements

This press release contains forward-looking statements. Statements that are not historical or current facts, including statements about beliefs and expectations, are forward-looking statements. Forward-looking statements are subject risks and uncertainties. Actual results could differ materially from those discussed in this press release as a result of risk factors identified in the Company's Form 10-K for the year ended December 31, 2001, and filed with the SEC. Specific risks in this press release include: the retention of core management and the adequacy of the Company's loan loss reserve.

FINANCIAL HIGHLIGHTS
(Unaudited) (\$ in thousands, except per share)

INCOME STATEMENT		Three Months Ended 12/31/02 12/31/01				Twelve Months Ended 12/31/02 12/31/01				
Interest income	\$	5,490	\$	6,616	\$	22,169	\$	27,227		
Interest expense	Ψ	1,802	Ψ	3,000	Ψ	8,611	Ψ	13,382		
Net interest income		3,688		3,616		13,558		13,845		
Provision for loan losses		(1,776)		(2,530)		(2,783)		(5,262)		
Net interest income after loan loss provision		1,912		1.086		10,775		8,583		
Non-interest income		4,013		3,518		12,133		9,502		
		5,633		4,776		20,330		18,259		
Non-interest expense Impairment of BFC Goodwill		3,033		1,215		20,330		1,215		
Gain/Loss on Sale of Securities		95		-		183		89		
Income before income tax expense		387		(1,387)		2,761		(1,300)		
Income tax expense (benefit)		(7)		(16)		474		150		
Net income before change in acctg principle Change in acctg principle, net of \$417,000 tax		394 -		(1,371)		2,287 791		(1,450)		
Net income	\$	394	\$	(1,371)	\$	1,496	\$	(1,450)		
Earnings per share (based on weighted average sha	ares outs	standing)								
Basic	\$	0.10	\$	(0.37)	\$	0.40	\$	(0.39)		
Diluted	\$	0.10	\$	(0.37)	\$	0.39	\$	(0.39)		
Weighted average shares outstanding										
Basic		3,811,517		3,692,524		3,757,608		3,691,728		
Diluted		3,942,464		3,740,785		3,851,196		3,731,319		
Actual shares outstanding										
Basic		3,818,272		3,692,560		3,818,272		3,692,560		
Diluted		3,944,813		3,737,951		3,944,813		3,737,951		
Efficiency Ratio		73.15%		66.95%		79.13%		78.21%		
·										
BALANCE SHEET	_	12/31/02					-	12/31/01		
Total assets	\$	345,164					\$	370,660		
Securities available for sale	\$	33,276					\$	30,188		
Securities held to maturity	\$	357					\$	4,115		
Loans, net	\$	188,356					\$	229,215		
Loans held for sale	\$	63,645					\$	37,322		
Intangible assets	\$	2,853					\$	4,327		
Deposits	\$	290,120					\$	315,490		
Borrowings	\$	21,231					\$	21,759		
Equity	\$	31,263					\$	28,748		
Book value per share	\$	8.19					\$	7.79		
Tangible book value per share	\$	7.44					\$	6.61		
Tier 1 leverage capital ratio	Ψ	8.14%					*	6.51%		
		3.1.70						3.21,0		

RATIOS ANNUALIZED		Three M 12/31/2002	ns Ended 12/31/2001	Twelve N 12/31/2002	ths Ended 12/31/2001		
Return on average assets		0.45%		-1.47%	0.43%		-0.41%
Return on average equity		5.03%		-18.20%	4.95%		-4.72%
Average Equity/ average assets		9.05%		8.08%	8.72%		8.69%
Interest rate yield on interest-earning assets		6.71%		7.60%	6.81%		8.28%
Interest rate expense on interest-bearing liabilities		2.76%		4.07%	3.21%		4.82%
Interest spread		3.96%		3.53%	3.61%		3.46%
Net interest margin		4.51%		4.16%	4.17%		4.21%
		Twelve M	lont	hs Ended			
ALLOWANCE FOR LOAN LOSSES		12/31/2002		12/31/2001			
Balance at beginning of period	\$	5,997	\$	4,561			
Adjustment incident to the sale of BFC		(289)		-			
Provision for loan losses		2,783		5,262			
Recoveries		275		785			
Charge Offs		(2,616)		(4,611)			
Balance at end of period	\$	6,150	\$	5,997			
Loan loss allowance/gross loans		3.16%		2.55%			
Loan loss allowance/non-performing loans		101.08%		100.20%			
NON-PERFORMING ASSETS		12/31/2002		12/31/2001			
Accruing loans – over 90 days past due	\$	982	\$	1,178			
Nonaccrual loans		5,102		4,807			
Total non-performing loans		6,084		5,985			
Other real estate owned		1,304		1,498			
Other assets		4		5			
Total non-performing assets	\$	7,392	\$	7,488			
Total non-performing assets/total assets		2.14%		2.02%			
ODED ATING DEDECORMANGE		Three Months Ended			Twelve Months Ended		
OPERATING PERFORMANCE		12/31/2002		12/31/2001	12/31/2002		12/31/2001
Average interest-earning assets	\$	327,078	\$	348,088	\$ 325,344		328,802
Total average assets	\$	346,488	\$	372,729	\$ 346,345	\$	353,090
Average interest-bearing liabilities	\$	261,605	\$	294,963	\$ 268,493	\$	277,761
Average Equity	\$	31,353	\$	30,131	\$ 30,193	\$	30,701
Number of full-time equivalent employees					200	199	